## (REIT) Summary of Financial Results for Fiscal Period Ended July 2016

September 14, 2016

REIT Securities Issuer: Samty Residential Investment Corporation Listing: Tokyo Stock Exchange

("Samty Residential")

Securities Code: 3459

Representative: Tetsuro Kawamoto, Executive Director

Asset Management Company: Samty Asset Management Co., Ltd. Inquiries: Takeshi Fujiwara

Representative: Yosuke Masuda, President Director

**Business Management Department** 

URL: http://www.samty-residential.com/en/

Phone: +81-3-5220-3841

Scheduled date of submission of securities report:

October 28, 2016
Scheduled date of commencement of distribution payout:

October 21, 2016

Preparation of supplementary financial results briefing materials: Yes

Holding of financial results briefing session: Yes (for institutional investors and analysts)

(Amounts are rounded down to the nearest million yen)

1. Status of Management and Assets for Fiscal Period Ended July 2016 (from February 1, 2016 to July 31, 2016)

(1) Management Status

(% figures are the rate of period-on-period increase (decrease))

|                                  | Operating re | evenue | Operating in | ncome  | Ordinary in | ncome | Net income |      |  |
|----------------------------------|--------------|--------|--------------|--------|-------------|-------|------------|------|--|
|                                  | mn yen       | %      | mn yen       | %      | mn yen      | %     | mn yen     | %    |  |
| Fiscal period<br>ended Jul. 2016 | 1,110        | (23.9) | 417          | (30.3) | 331         | 94.5  | 330        | 95.8 |  |
| Fiscal period<br>ended Jan. 2016 | 1,458        | -      | 598          | _      | 170         | _     | 168        | -    |  |

|                                  | Net income | Ratio of net income | Ratio of ordinary income | Ratio of ordinary income |
|----------------------------------|------------|---------------------|--------------------------|--------------------------|
|                                  | per unit   | to equity           | to total assets          | to operating revenue     |
|                                  | yen        | %                   | %                        | %                        |
| Fiscal period<br>ended Jul. 2016 | 2,025      | 2.0                 | 1.0                      | 29.9                     |
| Fiscal period<br>ended Jan. 2016 | 1,501      | 2.1                 | 1.0                      | 11.7                     |

- (Note 1) The calculation period for the fiscal period ended January 2016 of Samty Residential is a period of 322 days from March 16, 2015 to January 31, 2016.
- (Note 2) Net income per unit in the fiscal period ended January 2016 calculated by dividing net income by the daily weighted average number of investment units (112,527 units).
- (Note 3) Percentage figures for operating revenue, operating income, ordinary income and net income are the rate of period-on-period increase (decrease), but are not applicable for the fiscal period ended January 2016 because it is the first fiscal period.

(2) Distribution Status

|                               | Distribution | Distribution |              | Total        | Total        |              |        |              |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------|--------------|
|                               | per unit     | per unit     | Distribution | distribution | distribution | Total        |        | Ratio of     |
|                               | (including   | (excluding   | in excess of | (including   | (excluding   | distribution | Payout | distribution |
|                               | distribution | distribution | earnings     | distribution | distribution | in excess of | ratio  | to           |
|                               | in excess of | in excess of | per unit     | in excess of | in excess of | earnings     |        | net assets   |
|                               | earnings)    | earnings)    |              | earnings)    | earnings)    |              |        |              |
|                               | yen          | yen          | yen          | mn yen       | mn yen       | mn yen       | %      | %            |
| Fiscal period                 | 2,618        | 2,026        | 592          | 427          | 330          | 96           | 100.0  | 2.0          |
| ended July 2016               | 2,010        | 2,020        | 332          | 127          | 330          | 30           | 100.0  | 2.0          |
| Fiscal period ended Jan. 2016 | 1,810        | 1,034        | 776          | 295          | 168          | 126          | 100.0  | 1.0          |

- (Note 1) The entire amount of Total distribution in excess of earnings is refund of capital contribution to unitholders applicable to distribution reducing unitholders' capital for tax purpose.
- (Note 2) The ratios of decrease in surplus, etc. from implementing distribution in excess of earnings (refund of capital contribution to unitholders applicable to distribution reducing unitholders' capital for tax purpose) in the fiscal period ended January 2016 and the fiscal period ended July 2016 are 0.008 and 0.004, respectively.
- (Note 3) Payout ratio is calculated by the following formula.

  Total distribution (excluding distribution in excess of earnings) ÷ Net income × 100

(3) Financial Position

|                                  | Total assets | Net assets | Equity ratio | Net assets per unit |
|----------------------------------|--------------|------------|--------------|---------------------|
|                                  | mn yen       | mn yen     | %            | yen                 |
| Fiscal period ended July 2016    | 33,611       | 16,219     | 48.3         | 99,297              |
| Fiscal period<br>ended Jan. 2016 | 33,890       | 16,184     | 47.8         | 99,081              |

(4) Status of Cash Flows

|                                  | Net cash provided by (used in) operating activities | Net cash provided by (used in) investing activities | Net cash provided by (used in) financing activities | Cash and cash equivalents at end of period |
|----------------------------------|---|---|---|--|
|                                  | mn yen  | mn yen  | mn yen  | mn yen                                     |
| Fiscal period<br>ended July 2016 | 577   | (31)  | (443)   | 1,085                                      |
| Fiscal period<br>ended Jan. 2016 | 643   | (32,780)  | 33,119  | 982  |

2. Forecasts of Management Status for Fiscal Period Ending January 2017 (from August 1, 2016 to January 31, 2017) and for Fiscal Period Ending July 2017 (from February 1, 2017 to July 31, 2017)

(% figures are the rate of period-on-period increase (decrease))

|                                | ,               | (70 ligares are the rate of period on period mercase (decrease)) |                 |        |                 |      |          |      |   |   |  |
|--------------------------------|-----------------|--|-----------------|--------|-----------------|------|----------|------|---|---|--|
|                                | Operat<br>reven | •  | Operat<br>incon | •      | Ordina<br>incom | ,    | Net inco | ome  | Distribution<br>per unit<br>(including<br>distribution<br>in excess of<br>earnings) | Distribution<br>per unit<br>(excluding<br>distribution<br>in excess of<br>earnings) | Distribution<br>in excess of<br>earnings<br>per unit |
|                                | mn yen          | %  | mn yen          | %      | mn yen          | %    | mn yen   | %    | yen   | yen   | yen  |
| Fiscal period ending Jan. 2017 | 1,790           | 61.2   | 834             | 100.0  | 582             | 75.7 | 581      | 75.9 | 2,600   | 2,056   | 544  |
| Fiscal period ending July 2017 | 1,791           | 0.1  | 740             | (11.3) | 589             | 1.2  | 588      | 1.2  | 2,625   | 2,081   | 544  |

(Reference) Forecast net income per unit for fiscal period ending January 2017: 2,056 yen Forecast net income per unit for fiscal period ending July 2017: 2,081 yen

| Other |
|-------|
|       |

(1) Changes in Accounting Policies, Changes in Accounting Estimates and Retrospective Restatement

① Changes in accounting policies accompanying amendments to accounting standards, etc.: No

Changes in accounting policies other than ①:
 Changes in accounting estimates:

No

4 Retrospective restatement: No

(2) Total Number of Investment Units Issued and Outstanding

1 Total number of investment units issued and outstanding (including own investment units) at end of period

| Fiscal period ended July 2016    | 163,340 units |
|----------------------------------|---------------|
| Fiscal period ended January 2016 | 163,340 units |

2 Number of own investment units at end of period

| Fiscal period ended July 2016    | 0 units |
|----------------------------------|---------|
| Fiscal period ended January 2016 | 0 units |

- \* Presentation of the status of implementation of audit procedures

  At the time of disclosure of this summary of financial results, audit procedures for financial statements pursuant to the Financial Instruments and Exchange Act have not been completed.
- \* Explanation of the appropriate use of the forecast of management status, and other matters of special note
  The management status outlook and other forward-looking statements contained in this document are based on information
  currently available to and certain assumptions deemed reasonable by Samty Residential, and actual management status, etc.
  may differ materially due to various factors. In addition, the forecast is not a guarantee of the amount of distributions.

Assumptions Underlying Forecasts of Management Status for Fiscal Period Ending January 2017 and Fiscal Period Ending July 2017

| Item   | Assumption   |
|--|--|
| Fiscal pariod  | • Fiscal period ending January 2017 (from August 1, 2016 to January 31, 2017) (184 days)   |
| Fiscal period  | Fiscal period ending July 2017 (from February 1, 2017 to July 31, 2017) (181 days)   |
|  | • It is assumed that Samty Residential will continue to own the real estate or the trust beneficiary interests in  |
| Managod accots   | real estate for 49 properties it owns as of today through the end of the fiscal period ending July 2017, and that  |
| Managed assets   | no other property will be newly acquired.  |
|  | • In practice, change may arise due to acquisition of new properties or disposition of owned properties, etc.  |
|  | • Real estate rent revenue is calculated on the basis of historical data and by taking into account the status of  |
| Operating  | leasing.   |
| revenue  | • Operating revenue is based on the assumption that there will be no accrual of gain or loss on sales of real  |
|  | estate properties.   |
| Operating expenses   | <ul> <li>Expenses related to the rent business, which are the principal operating expenses, are calculated on the basis of past results of Samty Residential (or the past results disclosed by the previous owners, etc. for the periods for which Samty Residential does not have past results), taking into account the fluctuation factors of expenses.</li> <li>Real estate rent income (excluding gain on sales of real estate properties) after deducting expenses related to the rent business (including depreciation) is assumed to be 1,021 million yen for the period ending January 2017 and 975 million yen for the period ending July 2017.</li> <li>Depreciation is calculated using the straight line method, and is assumed to be 440 million yen for the period ending January 2017 and 440 million yen for the period ending July 2017.</li> <li>The property taxes and city planning taxes, etc. to be recorded as expenses are assumed to be 71 million yen for the period ending January 2017 and 117 million yen for the period ending July 2017. Since the property taxes and city planning taxes, etc. in the fiscal period ending January 2017 for the 20 properties acquired on August 1 and August 2, 2016 were settled at the time of acquisition by prorating for the period with the seller and the total amount of 30 million yen, which is equivalent to such settlement, will be included in the acquisition costs for the properties, the amount will not be recorded as expenses.</li> <li>Repair expenses for buildings are assumed to be 13 million yen for the period ending January 2017 and 13</li> </ul> |
|  | million yen for the period ending July 2017, based on the medium- to long-term repair plans prepared by the asset management company. However, the amounts could differ significantly from the assumed figures, as increased or additional repair expenses may arise due to unpredictable factors.   |
| Non-operating expenses   | <ul> <li>Issuance of new investment units through public offering, which was resolved at the meeting of Samty Residential's board of directors held on July 11, 2016 of 5 million yen for the fiscal period ending January 2017 and 5 million yen for the fiscal period ending July 2017 are expected.</li> <li>Expenses for issuance of investment corporation bonds of 3 million yen in the fiscal period ending January 2017 and 3 million yen in the fiscal period ending July 2017 are expected.</li> <li>Interest expenses and other borrowing related expenses are assumed to be 242 million yen for the period ending January 2017 and 141 million yen for the period ending July 2017.</li> </ul>   |
|  |  |
| Interest-bearing<br>liabilities                                      | • Interest-bearing liabilities due for repayment during the fiscal period ending January 2017 and the fiscal period ending July 2017 subsequent to the date of this document are assumed to be financed through refinancing the entire amount, and the balance of interest-bearing liabilities is assumed to be 28,750 million yen for the period ending January 2017 and 28,750 million yen for the period ending July 2017.  |
| Investment units   | <ul> <li>The total number of investment units issued and outstanding is assumed to be 283,000 units, which is the figure as of today.</li> <li>It is assumed that there will be no change in the number of investment units due to issuance of new investment units, etc. through the end of the fiscal period ending July 2017.</li> </ul>  |
| Distribution per unit (excluding distribution in excess of earnings) | <ul> <li>Distribution per unit (excluding distribution in excess of earnings) is calculated on the assumption that the amount of earnings is distributed pursuant to the cash distribution method stipulated in Samty Residential's Articles of Incorporation.</li> <li>There is the possibility that the distribution per unit (excluding distribution in excess of earnings) may vary due to various factors, including changes of managed assets, variation in real estate rental revenue in accordance with changes of tenants, and occurrence of unpredicted repairs.</li> </ul>  |

Item Assumption Distribution in excess of earnings per unit is calculated pursuant to the cash distribution method stipulated in Samty Residential's Articles of Incorporation as well as the asset management company's internal regulations. As of today, Samty Residential believes that no significant deterioration is likely to take place for the current external economic environment, the real estate market conditions and Samty Residential's financial conditions. Samty Residential anticipates that there will be ample opportunities, etc. to acquire new properties as investments that should contribute to increasing portfolio earnings power in the fiscal period ending January 2017 and the fiscal period ending July 2017, although part of the real estate transaction market appears to be overheated. Accordingly, it is highly necessary to reserve certain amounts of funds to make it possible to respond to such opportunities flexibly. On the other hand, in consideration of such factors as Samty Residential's financial conditions and the prospect of its ability to refinance interest-bearing liabilities, Samty Residential considers itself to not be in a position in the said two fiscal periods to allocate funds preferentially for reinforcing its financial base through such measures as reducing interest-bearing liabilities. While depreciation for acquired assets (49 properties) is anticipated to be 440 million yen for the fiscal period ending January 2017 and 440 million yen for the fiscal period ending July 2017, the six-month average of the sum total of the estimated urgent repair expenses, estimated short-term repair expenses and estimated long-term repair expenses for the said 49 properties described in the building condition survey reports will be only 49 million yen (Estimate is 49 million yen for the fiscal period ending January 2017 and 49 million yen for the fiscal period ending July 2017). Accordingly, Samty Residential expects to have residual free cash flow even after making certain reserves from the cash and deposits on hand equivalent to the depreciation amount at the end of each fiscal periods as reserves for capital expenditures (CAPEX) to maintain the building functions, etc., as funds equivalent to the estimated amount of working capital, etc. and as reserves in preparation for investments that should contribute to increasing portfolio earnings power as stated above. Distribution Considering the above, Samty Residential believes as of today that it is appropriate to implement distribution in excess of in excess of earnings for the fiscal period ending January 2017 and the fiscal period ending July 2017, and earnings anticipates 154 million yen for each period as total distribution in excess of earnings (Note). In this case, the per unit payout ratios are anticipated to be 72.0% and 72.2%, and the total distribution in excess of earnings is anticipated to be equivalent to 35.0% for each period and of the depreciation expected to accrue in each fiscal period. (Note) Distribution in excess of earnings shall be implemented only when the total continuous appraisal value of the real estate properties owned by Samty Residential at the end of each fiscal periods (refers to the appraisal value indicated in the real estate appraisal reports or (the investigated value indicated in the valuation reports (appraised value at end of period)) obtained for the real estate properties owned by Samty Residential with the fiscal period end as the date of value; the same follows hereafter) is greater than the total adjusted book value of the owned real estate properties (refers to the book value of the respective owned real estate properties at the end of the fiscal period of Samty Residential, after deducting the amount equivalent to the incidental expenses upon acquisition of the owned real estate properties; the same follows hereafter) plus total reserves for the planned construction work amount (capital expenditures) of the repair and renewal expenses scheduled for the next fiscal period as well as other planned reserves. If these requirements are not satisfied, therefore, Samty Residential will not implement distribution in excess of earnings for the 3rd fiscal period ending January 2017 and the 4th fiscal period ending July 2017 despite the above forecast. Moreover, if any significant deterioration or other changes newly occur in the external economic environment, the real estate market conditions or Samty Residential's financial conditions, etc. or if any major changes, etc. in Samty Residential's financial conditions (including, but not limited to, LTV level and conflicts with financial covenants established for Samty Residential's borrowings) occur as a result of new borrowing of funds or issuance of investment corporation bonds in accompanying acquisition of new assets (including to-be-acquired assets), the policy as of today to implement distribution in excess of earnings for the 3rd fiscal period ending January 2017 and the 4th fiscal period ending July 2017 as part of the cash management may be changed and, despite the above forecast, distribution in excess of earnings may not be implemented for the 3rd fiscal period ending January 2017 and the 4th fiscal period ending July 2017. In addition, Samty Residential believes as of today that it is appropriate to implement distribution in excess of earnings for the 3rd fiscal period ending January 2017 and the 4th fiscal period ending July 2017 with target payout ratio (the ratio of total cash distribution, including distribution in excess of earnings, to net income and depreciation combined) of around 70% and up to the amount equivalent to 35% of depreciation in the fiscal period. However, such an amount or percentage may be reviewed if there newly arises a major change in the revenue and expense structure of the portfolio due to significant additions of new assets, etc. or important changes take place in the financial environment and the real estate investment trust market conditions, etc. As a result, the amount of distribution in excess of earnings for the 3rd fiscal period ending January 2017 and the 4th fiscal period ending July 2017 as anticipated above may be changed. It is assumed that there will be no revision to laws and regulations, tax system, accounting standards, regulations applying to publicly listed companies and rules of The Investment Trusts Association, Japan, etc. Other that will impact the aforementioned forecast figures. It is also assumed that there will be no unexpected material changes in general economic trends and real estate market conditions, etc.